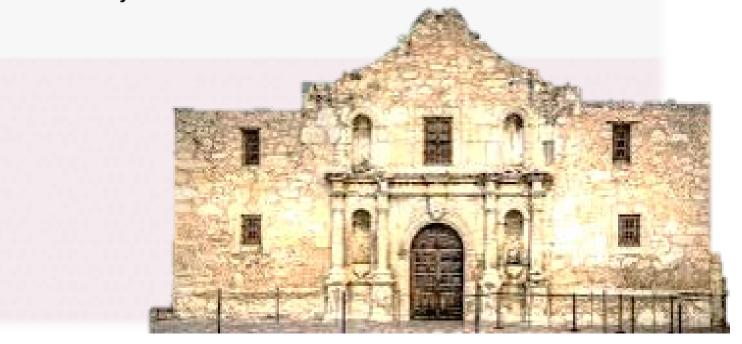


JPPSO-SC Industry Meeting

March 6, 2019



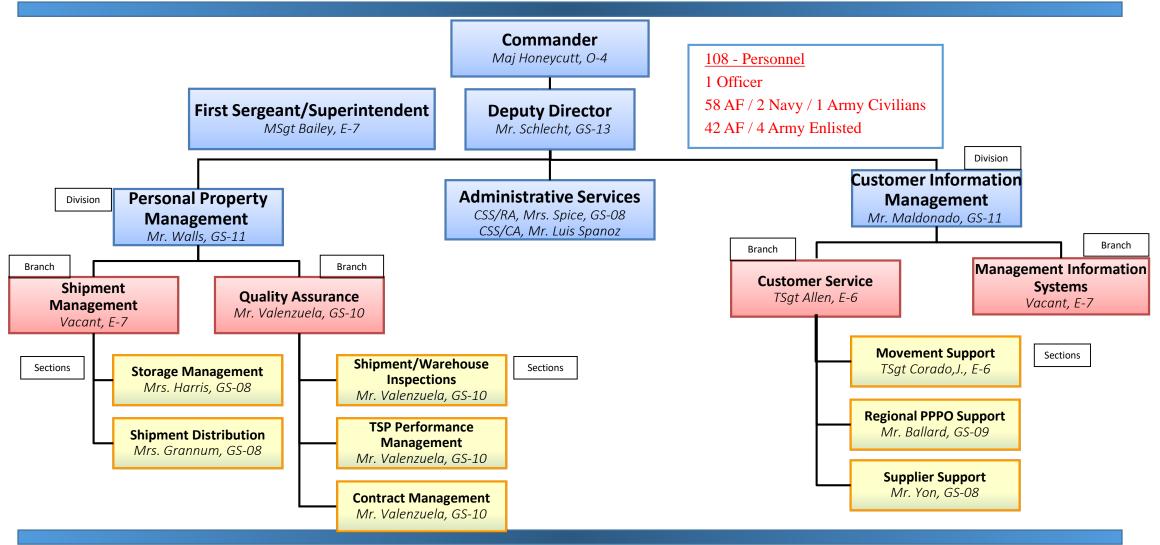
CC/DD Welcome



- Opening Remarks
 - Commander Maj Cody Honeycutt
 - Deputy Director Mr. Herb Schlecht

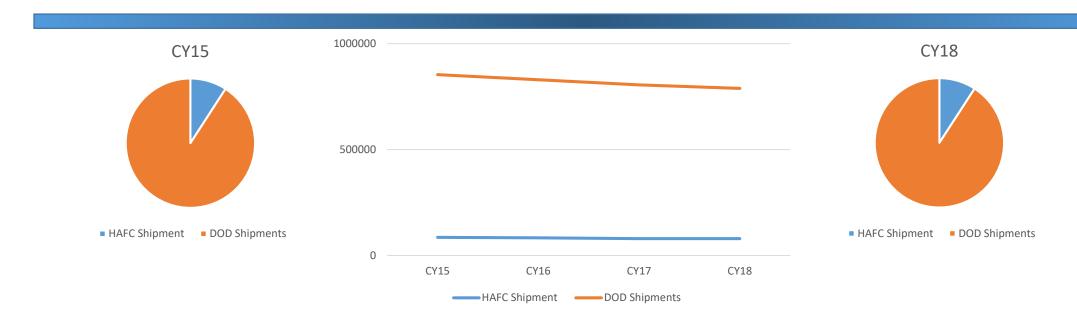
Organization Chart





Total Shipments





- HAFC experienced 7% shipment decline in last 4 yrs, correlates to DOD's 8% decline
- CY18 HAFC totaled 79,633 shipments & remained 10% of DOD shipping
 - Direct Procurement Method accounted for 7% of HAFC's total volume

Total CY 2018



Invoicing

- DPS 79,633 / \$185,031,891
- NTS 46,700 / \$10,151,396
- DPM 3,787 / \$4,184,282

Storage

- Non-Temporary Storage Lots 7,011
- TOPS SIT Shipments 2,140
- DPS SIT Shipments 19,068

Agenda



- Housekeeping
 - Emergency
 - Restroom
 - Food/Drinks
- Agenda
 - Morning Session 0900-1200
 - Lunch Break 1200-1300
 - Afternoon Session 1300-1500

QUALITY ASSURANCE



- Pre-move Survey
- Mold
- Pre-Approvals--Crates, Gun Safe Manpower, Third Party Service, etc...
- Telephonic Inspections
- Inconvenience Claims
- HAFC QA Data Warnings/Suspensions

Information to Ponder





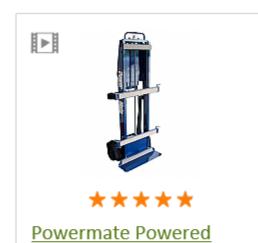
TRIPLE WALL GAYLORD BOXES

MODEL	INSIDE DIMENSIONS	WEIGHT	TEST	SHPG.	PRICE EACH	
NO.	LxWxH	CAPACITY		WEIGHT	5	25+
<u>S-11300</u>	36 x 36 x 36"	1,200 lbs.		25 lbs.	\$46	\$45
<u>S-4967</u>	40 x 30 x 30"	1,200 lbs.		21 lbs.	42	40
<u>S-18973</u>	40 x 40 x 40"	1,300 lbs.		31 lbs.	63	61
S-18974	48 x 24 x 28"	1,200 lbs.		20 lbs.	40	39

- All sensitive products needs the right protection against shock & vibration
 - Crating w/out blocking & bracing is not the answer

Information to Ponder



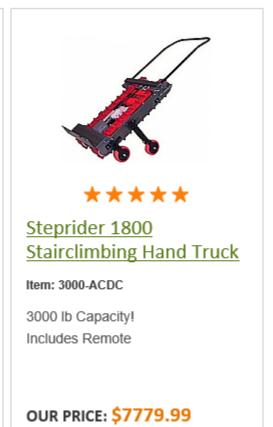


Item: Powermate M-1 (400010)

Stair Climber Truck-M

Lifting Height 40"-48" Capacity 1500 lbs.

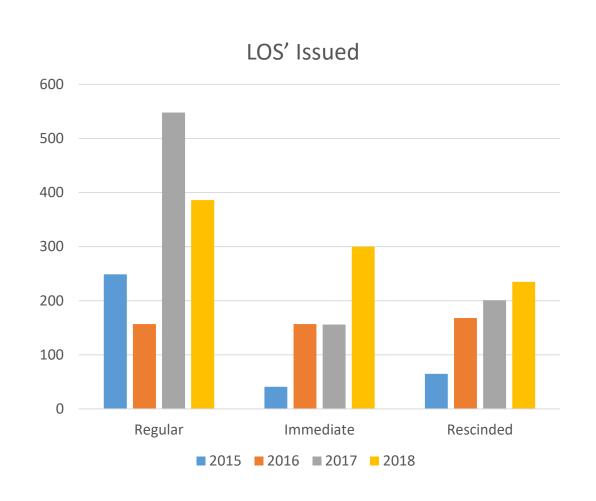
OUR PRICE: \$3414.99



Movement of Safes

QA LOS Overview

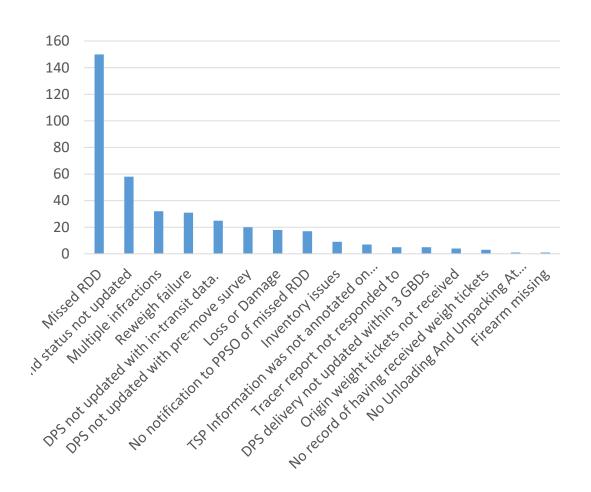




- Routine LOW action down due to HAFC not doing LOWs for outbound shipments & providing no punitive action for shipment arriving 1 day past RDD
- Immediate LOS up significantly w/use of CSS analyzer
- Rescinded LOS spiked to 33%
 - Bad data pull created 59 LOS' that were immediately rescinded without input from TSP. Omitting this data point rescinded LOS were at 27%

Routine LOS'

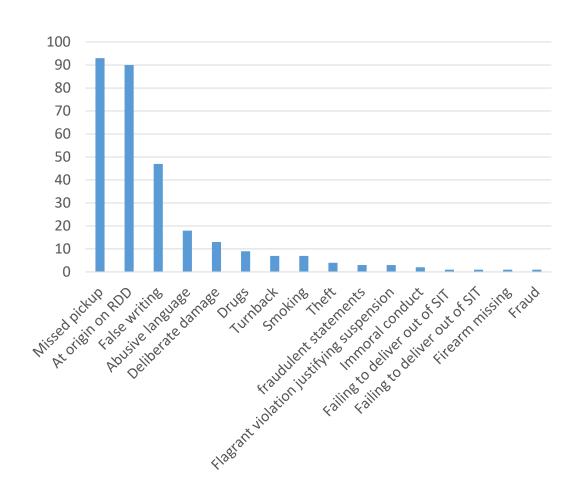




- Missed RDD continues to be most violated infraction & 3rd most complained area in CSS analyzer
- Second is failing to update
 - Entirely administrative in nature & avoidable

Immediate LOS'

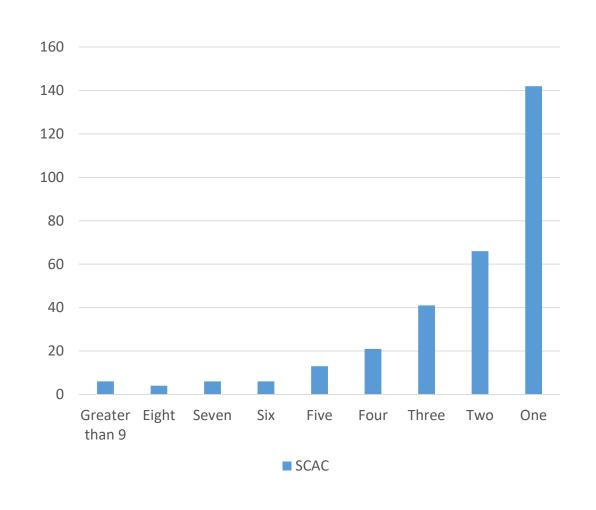


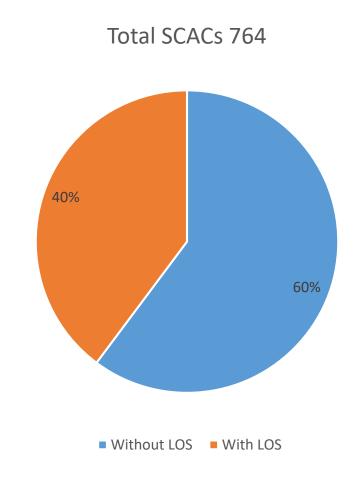


- Top two concerns begin with less than stellar management of shipment
- Next three categories are direct reflection of CSS
 - Together nearly equal to first two

Distribution of LOS' Across SCACs







HAFC Analyzer Facts

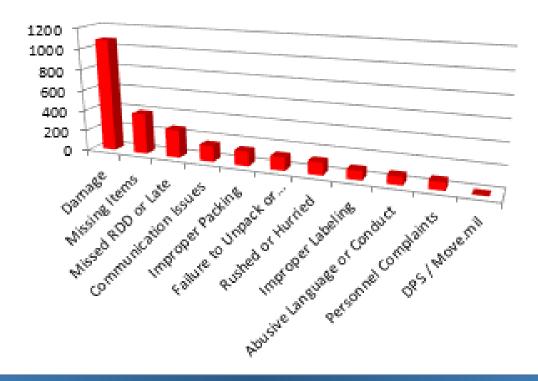


- 2018 DPS produced 20,022 CSS emails for HAFC action
- CSS analyzer eliminated redundant & no contact requests leaving only 3,238 comments
- CSS analyzer further reduces actionable comments into 6 buckets:
 - Need Review 65%, Positive 16%, Negative 5%, Negative & Positive 5%, Neutral 0%, Unknown 9%
- From this HAFC produced 910 LOWs, 24 GBLOC & 100 MBLOC suspensions

Analyzer Focuses Attention to Customer Concerns



2018 Top Ten Concerns (+ DPS/Move.mil) based on Service Member feedback for the Transportation Service Provider



HAFC CSS Examples



Suspension

- Abusive language: Per CSS comments "The origin truck driver was very unprofessional. He made sexist remarks to my wife, constantly talked about politics and made a point to tell us he was not racist anymore. There is more in the CSS about being uncomfortable there own house"
- Deliberate damage Per CSS "Both mattresses were not packaged in boxes"
- False writing/trick/scheme Per CSS "You lied to me about changing dates at origin. Telling me I had to change the pickup date, when you had bid/accepted the pickup date I originally requested. JPPSO told me as such after already moving it. This caused a ripple effect that made my life a living hell in the middle of a complicated move. It was unethical, and wrong. You told JPPSO I wanted to change the date"

Storage Management



- Industry question concerning SIT conversion
 - My agency performs a mandatory inspection of the shipment when it converts even
 if the member chooses not to be present. We re-inventory the order and list all
 cartons as PBO at that time. The PBO indication means we are not liable at all if
 something in that carton is missing or broken regardless of how the carton was
 inventoried and labeled prior to the conversion.
 - If the member is present they have an opportunity to take note of any damages to furniture items as well as external damage to cartons.
- Question is: Where will liability fall (in the government's opinion) for damages and/or missing items within a previous CP carton? Only way for member to check packed items is to unpack them but then they must be repacked in order to be placed back into storage. On a small order this isn't really a big deal but we are seeing shipments in excess of 15,000 lbs convert.

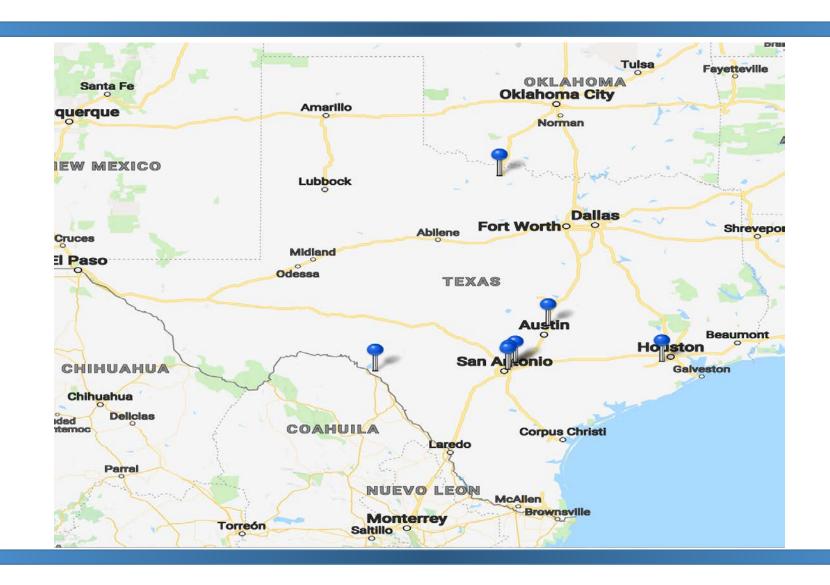
STORAGE MANAGEMENT



- Converted Lots/SIT Data Corrections
- Civilian Expired Lots
- Contact Information for TSP/SIT Facility is Outdated (Contact TRANSCOM for updates)
- Delivery in DPS Updates
- On Hand Reports
- NTS/SIT Facility Opportunities

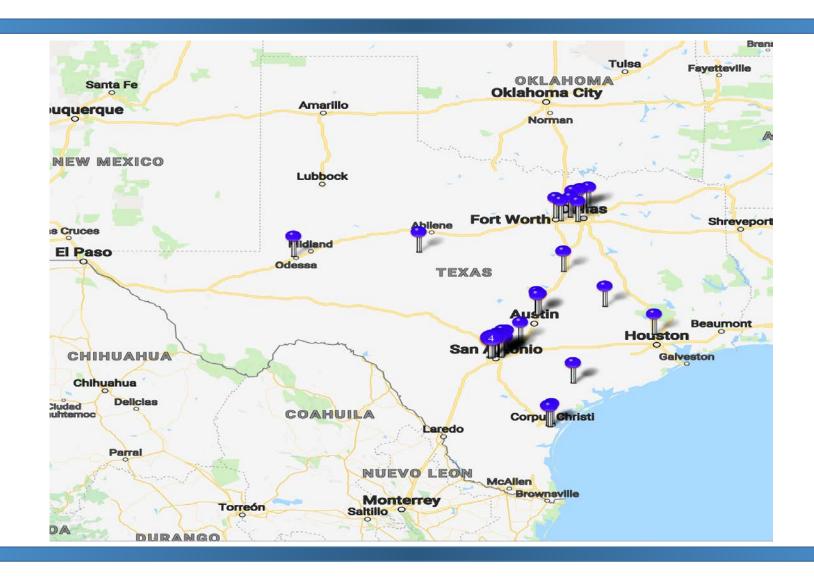
Texas NTS Only Warehouses





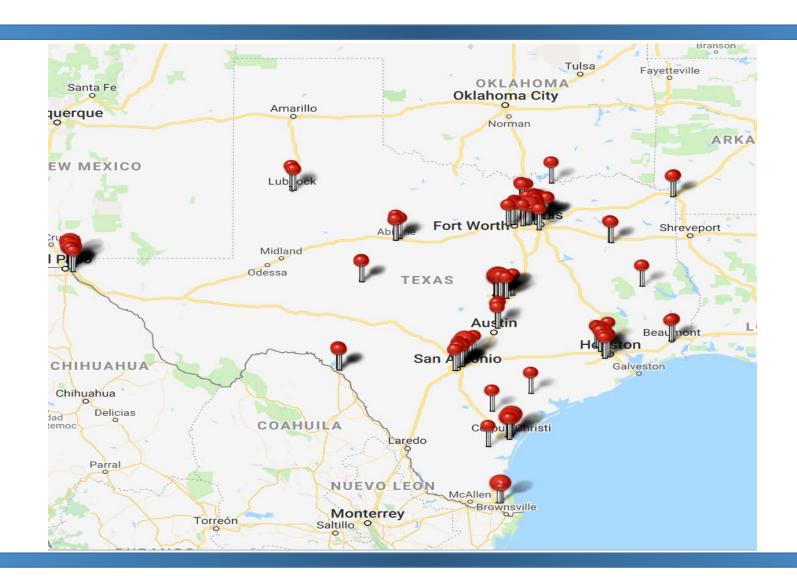
Texas NTS/SIT Dual Capacity Warehouses





Texas SIT Only Facilities





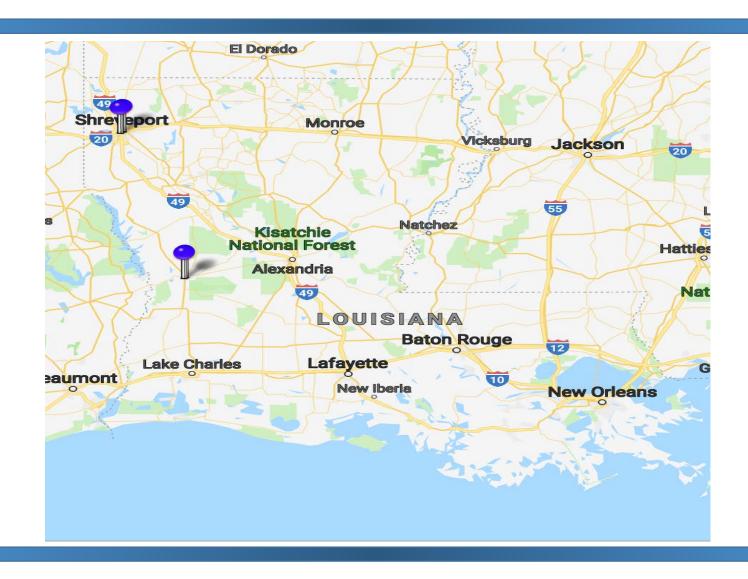
Louisiana NTS Only Warehouse





Louisiana NTS/SIT Dual Capacity Warehouses





Louisiana SIT Only Warehouse





SUPPLIER SUPPORT

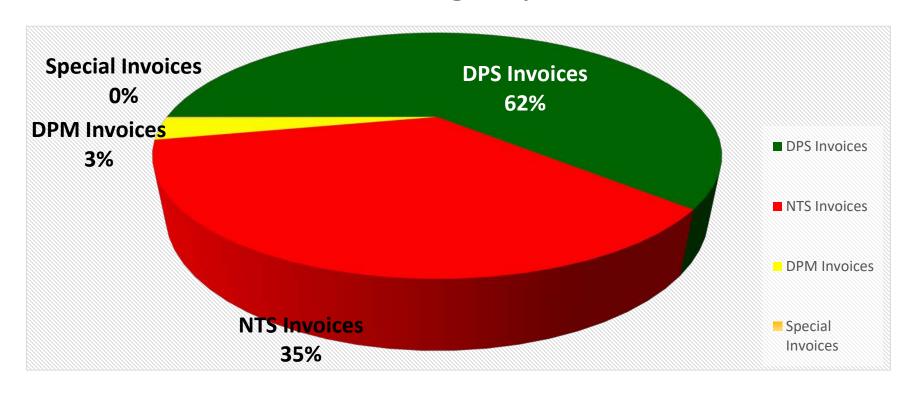


- Documentation
- Billing Process
- DPM Third Party Payment System
- Special Invoicing

SUPPLIER SUPPORT



2018 Invoicing Report



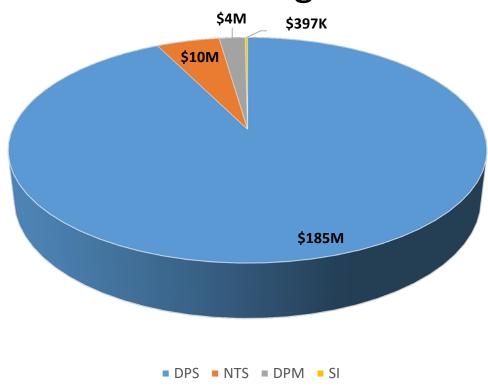
Total Invoices: 131,999

DPS Invoices: 81,198 NTS Invoices: 46,700 DPM Invoices: 3,787 Special Invoices: 314

SUPPLIER SUPPORT



2018 Invoicing Costs



Total Invoice Expenditures for 2018: \$199,764,914.72

DPS Invoices: \$185,031,891.48 NTS Invoices: \$10,151,396.02 DPM Invoices: \$4,184,282.77 Special Invoices (SI): \$397,344.45

SHIPMENT DISTRIBUTION



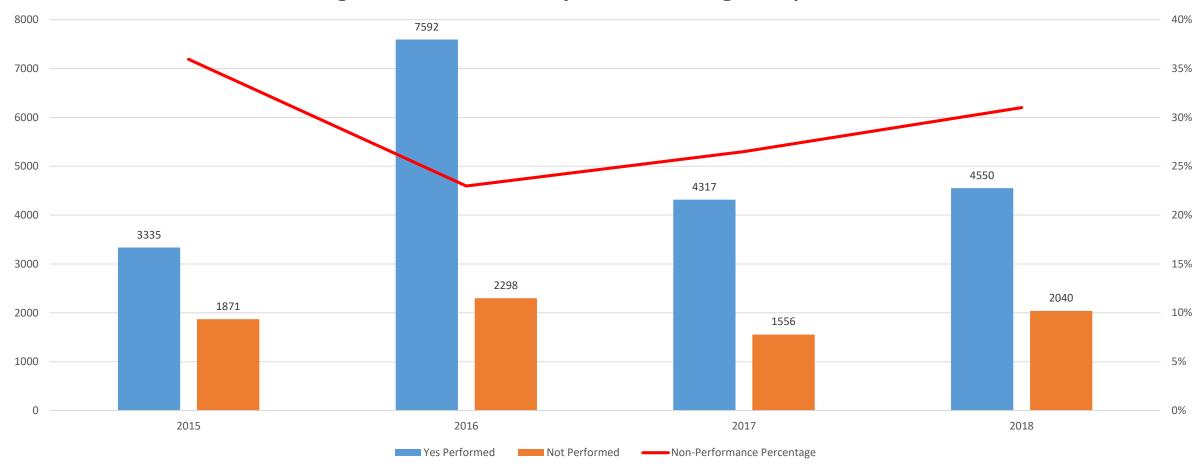
- NTS
 - Do not release/pick up without DD1164
 - In event of system outage, accept email from NCOIC/Section Lead/Section Chief until DD1164 can be provided
- Pre-Booking
 - Do not accept bookings from PPSOs
 - Associated cost will not be approved unless DD1164 is provided
- Boats/Trailers over 14ft
 - If not identified on DD1164 but identified at pre-move call ASAP; associated cost might not be approved
- Waiting Time for Base Access Delays IAW 400NG & IT18
 - Waiting time must exceed 2-hrs
 - Authorized for base entry issues i.e. Force Protection measures/base exercises not crew ID issues
 - Authorized once per location not per day or per shipment



- Reweighs
- 0 & 1 Day of SIT
- Back dating SIT
- Delivering DPS Converted Lots
- Clearing Sheets/Clearing Shipments
- LDFS

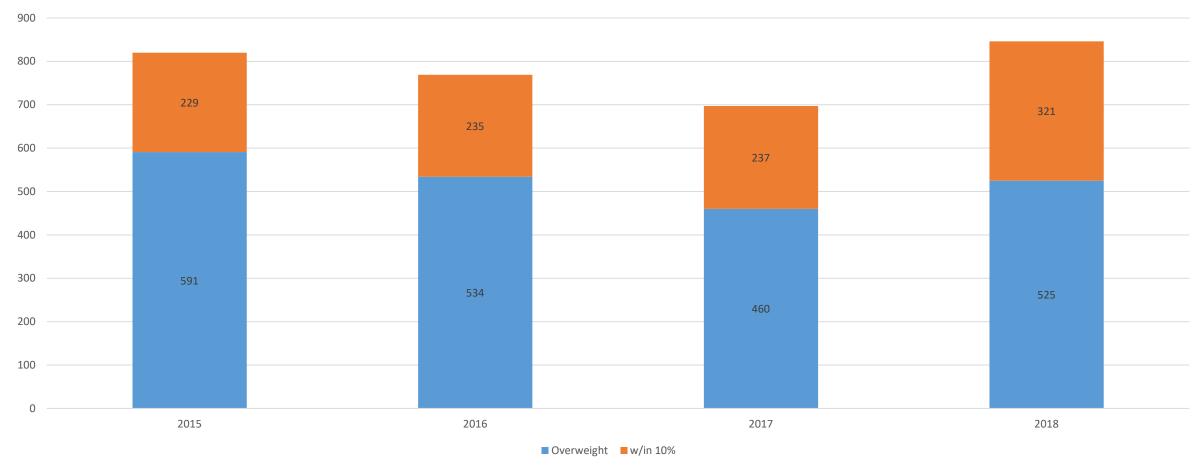


Reweigh Non-Performance by Year for Reweighs Requested



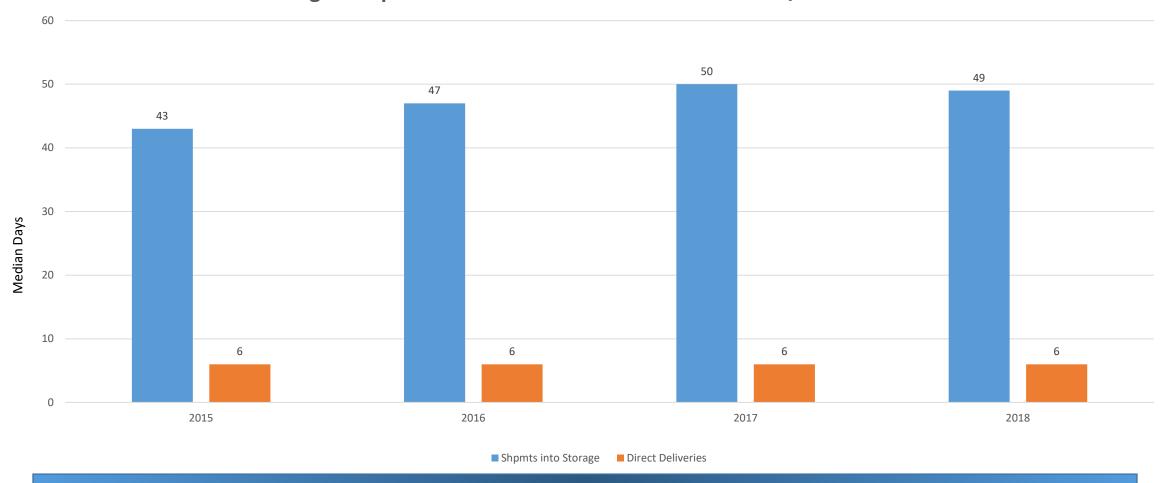


Reweighs Requested Not Performed - Customers Overweight & w/in 10% Weight Entitlement

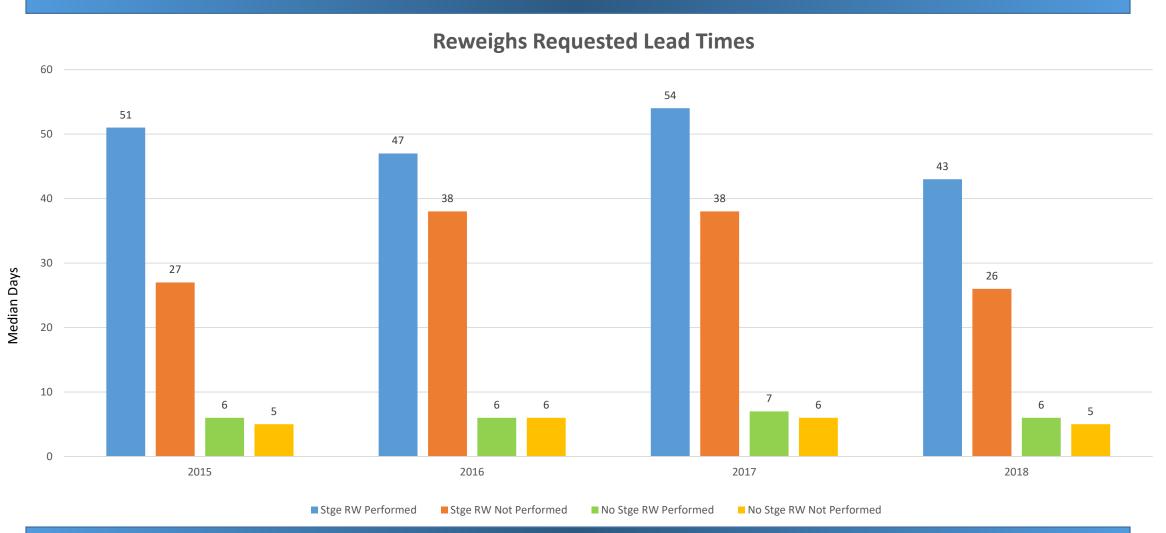




Reweighs Requested Lead Times - Includes Performed/Not Performed

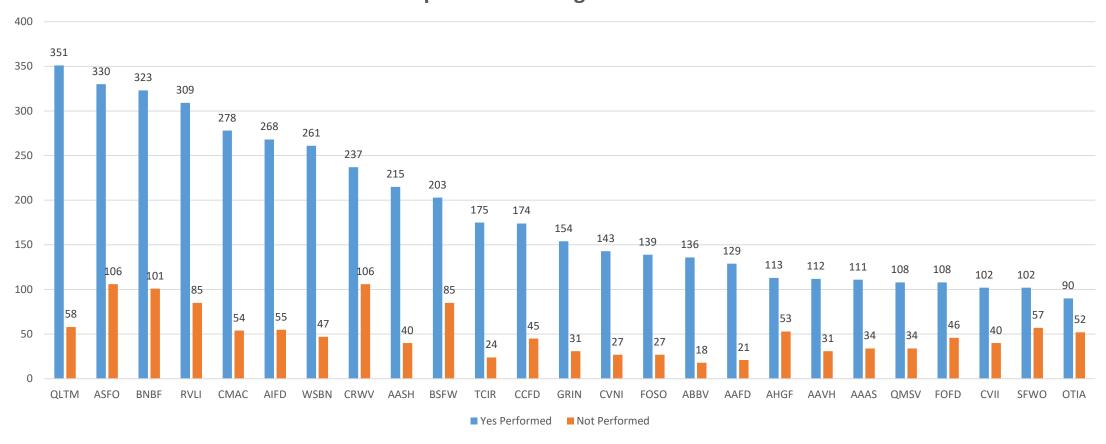








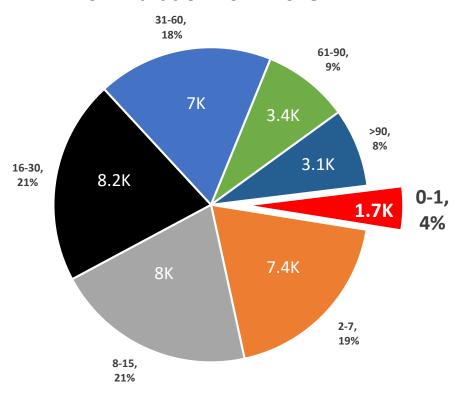
Top 25 TSP Reweigh Performers





Total Shipments: 32,294

SIT Duration 2017-2018



* 1.7K Shipments: 0-1 SIT Days cost Gov't \$2.1M



BL#	TSP POC:		TSP Phone#:	
TSP SCAC	Submission Date	to JPPSO-SC:		
Current DPS Expirati	on Date:	Current/Postured DPS Co	onversion Date:	
Question 1: Does it in	volve correcting "SIT-In-Dat	e"?		
Question 2: Does it is	avolve correcting "Delivery I	Date"?		
Question 3: Does it is	avolve "partial delivery" vers	us "full delivery" date erro	or?	
Question 4: Are you	requesting a status change (i.e	e. Arrived, Intransit, etc.)	*	
Question 5: Does pla	cing shipment back into "stor	age status" affect a "conve	rsion date" placed in Dl	PS?
	for "placing" shipment back prior to expiration date or con		n the "authorized" SIT o	iays
Question 7: Does you lays reflected in DPS	r request involve incorrect "d	ata entry" and will correct	ive measures exceed aut	horized SIT
Question 8: Have you	invoiced for "full or partial"	services and have you rec	eived payment?	
place to resolve this t	Please be as descriptive as p	1		
Supporting Docume	nestina Decemberal			



Correct Clearing Sheet

JPPSO-SC INBOUND CLEARING WORKSHEET PERSONAL DATA- PRIVACY ACT OF 1974: AUTHORITY 37 USC 406.5 USC 5726

	MEMBERS IN ORGANICA
MEMBERS NAME	CREED, ADONIS RANK CMSGT
LAST 4 SSN	GBL# JY-123456
CODE OF SERVICE	НА
GROSS WEIGHT	1,698
TARE WEIGHT	315
NET WEIGHT	1,383
ORIGIN CITY/STATE/COUNTRY	EL PASO, TX / USA RDD 28-Mar-19
IS THIS SHIPMENT A BLUEBARK	NO
	AGENT INFORMATION
AGENT CLEARING SHIPMENTS	KELLY AFB MOVING FACILITY ID 0010
AGENT REPRESENTATIVE	ROCKY CARRIER SCAC KAFB
ARRIVAL DATE	05-Mar-19 DATE CLEARED 05-Mar-19
TIME CLEARED	8:30AM
DATE OFFERED FOR DELIVERY	05-Mar-19
D. LOVE	(210) 321-4200
PHONE:	
FAX#	(210) 321-4220
AGENT EMAIL ADDRESS	KELLYAFBMOVING@us.af.mil
	GBL ATTACHED
NOTE: ALL DOCUMENTS ASS ALONG WITH CLEARING SI	OCIATED WITH MEMBER SHOULD BE FORWARDED HEFT
ALOUG WILL CLEANING S	



Incomplete Clearing Sheet

JPPSO-SC INBOUND CLEARING WORKSHEET PERSONAL DATA- PRIVACY ACT OF 1974: AUTHORITY 37 USC 406.5 USC 5726

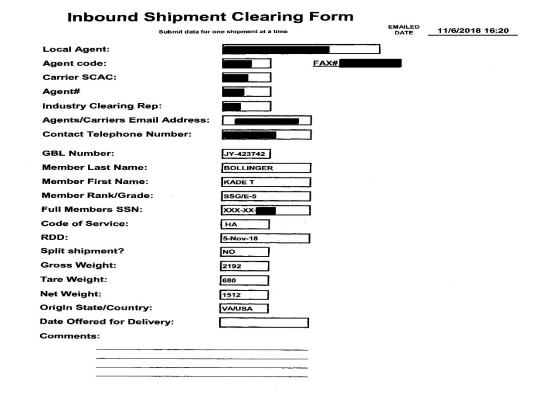
MEMBERS INFORMATION

MEMBERS NAME	CREED, ADONIS RANK CMSGT
LAST 4 SSN	GBL# JY-11111
CODE OF SERVICE	HA
GROSS WEIGHT	
TARE WEIGHT	
NET WEIGHT	
ORIGIN CITY/STATE/COUNTRY	EL PASO, TX / USA RDD 28-Mar-19
IS THIS SHIPMENT A BLUEBARK	NO
	AGENT INFORMATION
AGENT CLEARING SHIPMENTS	KELLY AFB MOVING FACILITY ID
AGENT REPRESENTATIVE	ROCKY CARRIER SCAC
ARRIVAL DATE	DATE CLEARED 05-Mar-19
TIME CLEARED	
DATE OFFERED FOR DELIVERY	
DYFOLD	(210) 321-4200
PHONE:	
FAX#	(210) 321-4220
AGENT EMAIL ADDRESS	KELLYAFBMOVING@us.af.mil

NOTE: ALL DOCUMENTS ASSOCIATED WITH MEMBER SHOULD BE FORWARDED ALONG WITH CLEARING SHEET.



Incorrect/Old Clearing Sheet





- Long Delivery Process
 - Customer provides written justification
 - Justification/Supporting docs must be sent to jppso-sc.cs-ms@us.af.mil
 - JPPSO-SC will make approval/denial determination
 - TSP enters long delivery address/ZIP 3 mileage in DPS TSP note section
 - Use correct Service Item Code when requesting LDFS pre-approval
 - 210A Domestic >30 Miles
 - 210B Domestic 31-50 Miles
 - 210C Domestic over 50 Miles
 - 520B International over 50 Miles
 - 521B International over 30 Miles



Correct Service Code and Address ZIP 3 Used

DPS Preapproval Note Webpage Dialog		
Preapproval Ite	em Notes	
Service Code:	210C	
Responsible PPSO:	HAFC	
TSP Note:		
zip3 from GBL Block	SIT at destination: 95 miles per 18 at LOXLEY, AL 36551 to delivery Circle, Pensacola, FL 32526.	~
PPSO Note:		
requested delivery ac	e our office written justification, ddress, requested date of delivery, tion, such as orders/amendments for	^
	equest. Once received will make a rove or deny your request.	~
accorning to app.	zove or don, your request.	130
	OK Cancel	



LDFS is not automatic approval

- JPPSO-SC reviews member authorization
- DO NOT accomplish a LDFS without JPPSO-SC/MS approval
 - NO After-The-Fact LDFS approvals
- Email sent to member & TSP of LDFS decision
 - Notes are entered in DPS to support decision
 - Member is informed to coordinate movement w/TSP



Email example sent to member & TSP



INDUSTRY TALKING POINTS



- Opening Remarks
- Panel Member Introductions
 - John Becker AMSA
 - John Johnson UniGroup
 - Amy Weaver Tier One
 - Tim Vandagriff TMM

1. How do TSPs select agents



- Request input for management groups, info to consider:
 - Considerations that go into selection
 - Data on agents performance (damage, on-time, agent scoring, etc.)
 - Sample rate sheets

2. TSP Reweigh Processes



- Explain reweigh process from JPPSO/PPSO request to execution
 - Explain reweigh communication flow, e.g. between TSP/management group, drivers, and agents
 - Explain procedures for updating DPS reweigh data

3. TSP Communication



 What can be done to improve communication between customers & Move Managers, e.g. limiting hand-offs to sub-contracted agents?

4. Shipment still at origin passed RDD



- What is being done to limit negative trend?
- What protocols are employed by TSPs in making origin Code D crating decisions?
- What actions are taken to communicate delivery requirements with destination agent?

5. No Touch Drivers



• What procedures are employed at origin/destination as it relates to use of "no touch drivers"?

6. Delivery out of SIT more than 5 days



What is being done to accommodate customer deliveries out of SIT?

7. West Coast Port Congestion



- Status of Port Congestion
- What is being done to accommodate customer's RDDs?

8. Global HHG Contract (GHC)



• Industries thoughts on GHC?